



**STATE COLLEGE AREA SCHOOL DISTRICT  
ADMINISTRATIVE OFFICES**

131 WEST NITTANY AVENUE • STATE COLLEGE PENNSYLVANIA • 16801-4899  
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To: Robert J. O'Donnell, Superintendent  
From: Kevin Stahl, Manager of Purchasing  
Re: Annual Bid for Gasoline, Diesel, Heating Oil and Propane  
Date: June 4, 2015

Administration seeks approval from the Board of School Directors to award the annual bid for gasoline, diesel fuel, heating oil and propane to the low bid respondents as supported by formal, sealed bidding. These requirements were advertised as mandated with bids requested for the upcoming 2015/16 fiscal year in fixed, cost-plus and prepaid price format. As might be expected, no vendor was willing to extend desirable fixed or prepaid pricing for gasoline, diesel fuel or heating oil. Conversely, one (1) respondent offered attractive fixed pricing for propane. Therefore, administration is recommending that the cost-plus pricing submitted by C. S. Myers & Son be accepted for gasoline, diesel fuel and heating oil as the lowest cost options. In addition, administration is recommending that the fixed price option submitted by Superior Plus Energy Services for propane at Lemont, Houserville and Ferguson Township be accepted, a decision that is supported by Premier Power Solutions, the district's contracted energy consultant. It should be noted that C. S. Myers & Son has long had a presence in the State College market and has served the district admirably in years past. A bid tabulation is included depicting all of the bids in an effort to assist in your decision. The low bids have been highlighted for your convenience.

Historically, costs for these petroleum distillates have fluctuated considerably. Given projected consumption and bid results from 2014/15 and this current bid, the district could experience a significant reduction in the costs of gasoline, diesel, heating oil and propane for fiscal year 2015/16.

**Gasoline, Diesel, #2 Fuel Oil and Propane  
2015/16 Bid Tabulation  
SCASD RFQ #2014/15-07**

	Gasoline (Fueling Facility)	Diesel (Fueling Facility)	Gasoline (Delivered)	Diesel (Delivered)	Heating Oil (Bulk)	Heating Oil (Weekly)	Propane (Lemont)	Propane (Houserville /Ferguson Twp.)
Nittany Oil (1)	\$1.8260 + \$.085 = \$1.9110/gal.	\$1.9958 + \$.085 = \$2.0808/gal.	\$1.8260 + \$.15 = \$1.9760/gal.	\$1.9958 + \$.15 = \$2.1458/gal.	\$1.8829 + \$.036 = \$1.9189/gal.	\$1.8829 + \$.15 = \$2.0329/gal.	No Bid	No Bid
C.S. Myers	\$1.7969 + \$.0689 = \$1.8658/gal. *	\$1.9825 + \$.0689 = \$2.0514/gal. *	\$1.7969 + \$.1549 = \$1.9518/gal. *	\$1.9825 + \$.1549 = \$2.1374/gal. *	\$1.8661 + \$.0449 = \$1.9110/gal. *	\$1.8661 + \$.1549 = \$2.0210/gal. *	No Bid	No Bid
J.J. Powell (1)	No Bid	No Bid	No Bid					
Heller's Gas	No Bid	No Bid	No Bid					
Superior Plus	No Bid	No Bid	\$1.8716 + \$.1499 = \$2.0215/gal.	\$2.0044 + \$.1655 = \$2.1699/gal.	\$1.9038 + \$.0599 = \$1.9637/gal.	\$1.9038 + \$.1499 = \$2.0537/gal.	<b>\$1.33/gal. *</b>	<b>\$1.33/gal. *</b>
May 2014 Prices	\$2.9985/gal.	\$3.0661/gal.	\$3.0585/gal.	\$3.1261/gal.	\$2.8812/gal.	\$2.9695/gal.	\$1.85/gal.	\$1.85/gal.
May 2013 Prices	\$2.8036/gal.	\$3.0243/gal.	\$2.8626/gal.	\$3.0833/gal.	\$2.8015/gal.	\$2.903/gal.	\$1.64/gal.	\$1.64gal.
May 2012 Prices	\$2.8966/gal.	\$3.0309/gal.	\$2.9566/gal.	\$3.0909/gal..	\$2.9029/gal.	\$3.0199/gal.	\$1.39/gal.	\$1.39/gal.

Note: Pricing above is predicated upon a "cost plus" scenario with the exception of the Superior Plus' propane which is a fixed annual price.

\* Denotes recommended award.

(1) Vendor offers B5 biodiesel at additional cost.