



Kevin Stahl, Director of Purchasing
131 West Nittany Avenue
State College, PA 16801

V-A

To: Dr. Robert O'Donnell, Superintendent

From: Kevin M. Stahl, Director of Purchasing
Nicole Steele, Director of Technology

Re: Technology Infrastructure

Date: May 13, 2014

Administration has solicited bids for the purchase of one hundred and fifty (150) projectors and assorted accessories for classroom applications. These projectors are intended to replace older units deployed throughout the district that are no longer supported by the manufacturer and have demonstrated deterioration in image quality and dependability.

Bid packages were mailed to twelve (12) vendors and the requirement was advertised as mandated by the Public School Code. Ultimately, four (4) vendors responded with total line item costs, including applicable freight charges, as follows:

<u>Item</u>	<u>TVP</u>	<u>Xerox</u>	<u>AVT</u>	<u>CDW-G</u>
Projectors	\$82,125.	\$84,750.	\$88,500.	\$87,300.
Wireless Modules	\$11,100.	\$11,187.	\$10,650.	\$11,250.
Speakers	\$3,600.	\$3,087.	\$3,340.	No Bid
Brackets	\$520.	\$457.	\$1,020.	No Bid
Projection Screens	\$2,180.	\$1,900.	\$1,920.	\$2,480.

It is the recommendation of administration that this requirement be awarded on a line item basis to the low bid respondents as highlighted above.

Specifically, the projectors would be awarded to Total Video Products, the speakers, brackets and projection screens would be awarded to Xerox while the wireless modules would be awarded to AVT. If approved, this 2013/14

expenditure of \$98,219 would be funded through Computer Service's general equipment lifecycle funds, a continuation of the district's effort to provide dependable and high quality technology in learning environments. Installation of the projectors would be accomplished by district personnel.